



July 23rd, 2020

TO: Rouzer Stakeholders

RE: Vice President Role Announcement

Dear Rouzer stakeholder,

We are pleased to announce some changes in positions and roles at the Rouzer Group effective immediately.

Pete Deeg Vice President of Electrical Division, Managing Partner- Pete was acting as Account Manager as well as Vice President of Operations but will now lead the Electrical Division of the Rouzer Group with all the division's Account Managers and Specification Specialist reporting to him. Pete and the Electrical Account Managers are charged with growing our business in the very mature electrical segment within our territory as well as working closely with our manufacturers on business planning and development.

Heather McNulty Vice President of Operations, Managing Partner- Heather was previously Manager of Operations and Marketing but will take over all operations responsibilities. Heather will continue to lead the Inside Sales, Marketing, and Warehouse team but will also take a more active role interfacing with both customers and manufacturers of all divisions to ensure the best possible customer experience on behalf of Rouzer Group.

Gary Monn Vice President of Tool & Fastener Division- Gary has been leading the Rouzer Tool Division since he and his wife Donni merged Berton Sales into the business July of 2011 and has profitably grown market share and sales via the STAFDA and other professional tool channels. Gary is as enthusiastic and hard working as they come with a very infectious passion for the products his team represents, our co-workers, and our customers.

Don Edgar Vice President of Utility Division, Managing Partner- Don has been leading the Rouzer Utility Division, since the acquisition of Lee-Noon Company July of 2018. Don and his team spend a great deal of time creating demand for represented manufacturer's products to ensure profitable sales for our distributors. Don also had over 20 years of experience in the electrical channel working at Intermatic Incorporated

Tony Blinkhorn and I will be working very closely with the managers, along with a number of customer facing activities, to help develop the business units and ensure profitability for all Rouzer stakeholders. Rouzer Group's team is greatly poised for many years of growth and success. We would also like to express our sincere appreciation to all our stakeholders including our co-workers, customers, and manufacturers.

A handwritten signature in black ink, appearing to read "Larry Benner".

Larry Benner
President, Principal