



November 29th, 2021

TO: Valued Partners

RE: Rouzer Group – Heather McNulty: Account Manager - Tools

Over the past several years, Heather McNulty has advanced up the ranks at Rouzer Group and within three years, she became a partner. Her entrance into the rep world was by founding the marketing team here at Rouzer, learning the lines we represent, and upholding their brand integrity, while polishing the overall Rouzer brand. The extensive connections she made with Rouzer's manufacturers via this initiative made a big impact on our business across all divisions.

Quickly, she built up the marketing team, and took the role of Vice President - Operations, managing all the inside sales personnel alongside marketing. Her passion for the business and customers earned her a spot at the partner's table. She has earned her stripes. When she saw the open Tool Division Account Manager position, she was thrilled at the opportunity to work directly with distributors.

If you know Heather, you know she is driven to success, she has a tenacity about her that makes her a great choice for this position. She has already developed a great relationship with many of our distributors, manufacturers, and contractors. One of the great advantages of Heather specifically joining our Tool Division, is now we have a Rouzer owner directly involved and accountable in all three divisions.

Please join me in welcoming Heather to the fun side (Tools) of our business.

Heather McNulty: Account Manager - Tools

Email: heather@rouzer.com

Direct: 952.737.6338

Thanks,

A handwritten signature in black ink, appearing to read "Gary B. Monn".

Gary B. Monn

Vice President – Tools