



April 13<sup>th</sup>, 2023

TO: Valued Partners

RE: Rouzer Group – New Manufacturer – DJI: Enterprise

We are thrilled to announce that Rouzer Group is now your representatives for DJI in Minnesota, North and South Dakota, and western Wisconsin! DJI is the world's largest drone manufacturer with products that serve several verticals. Rouzer Group will be concentrating on DJI's Enterprise sector that caters directly to the Utility & Electrical channels. Alternative opportunities exist in oil, gas, and mining.

DJI: Enterprise drones are an increasing resource used by Utilities, Cooperatives, Municipalities, Contractors, and Engineers. These companies realize, increased safety, cost, and time savings with the use of drones while managing assets with precise information acquired during flights. Various applications such as power line evaluations, land surveying, substation & transformers, bridge, and construction site inspections benefit from the use of drones. Other applications include methane detection, wind turbines, solar fields, and risk assessment after storms/natural disasters.

From 3D and LiDAR to infrared and corona detection, DJI: Enterprise drones have you covered.

Learn more about [DJI: Enterprise](#) or schedule a demo with your local Rouzer Group Utility or Electrical Account Manager.

Thanks,

A handwritten signature in blue ink that reads "Donald W. Edgar".

Don Edgar  
Vice President – Utility Division, Managing Partner