

August 1, 2019

TO: Valued Partners

RE: 3M Representation in the Rouzer Territory

Dear Valued Customer,

You may have been told the Rouzer Group will no longer be representing 3M Electrical Products Division after July 15, 2019. In fact, the Rouzer Group will be representing 3M Electrical Products Division until December 31, 2019.

3M is asking you continue to use their new BCom website for any pricing and availability inquires. Please see below links.

www.3M.com/bcom

If you have any questions please feel free to reach out to myself.

- Then

Larry Benner President, Principal