



# morning meeting

A Rouzer Sales Company Publication

Mid Summer 2006

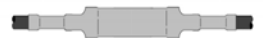
## ROUZER HAS A NEW WEB LOOK

Rouzer Sales recently remodeled the look of our website. The goal for us is to make this a resource center for our industry friends and employees. Our site will be packed with information regarding our manufacturers, services, training dates, and important current events. Please take time to visit our site and let us know what you think. [www.rouzer.com](http://www.rouzer.com)



## MEDIUM VOLTAGE TRAINING (5KV TO 35 KV)

Whether it is Load break Elbows or Splicing, nobody but 3M can offer you a complete solution to your termination needs. The unique physical mechanics of 3M QSIII Cold Shrink is not equaled by any heat shrink or cold shrink competitor. We have the paperwork and testing to prove it. Education is an important aspect when splicing medium voltage terminations and ROUZER provides an installer class to eliminate the confusion and UPDATE the OLD procedure of penciling and tape. You will be confident using this new type of method for a proven and long lasting splicing technique. We hold classes in our Minneapolis office or at your facility. [More info](#)



## A NAME CHANGE

A corporate decision was made to change BRK to the Nationally known name of First Alert-Pro. This change will create more synergy and assist our electrical contractors in their marketing efforts when dealing with home owners unfamiliar with BRK. Literature is being printed now and you will receive this new information shortly. Keep an eye out for First Alert-Pro new retrofit solution with voice notification.



Keep in mind, Rouzer has a program to work with electrical contractors in marketing First Alert helping them promote the new changes in Minnesota affecting all residential applications regarding CO testers. Call Greg Elstad for details or email at [greg@rouzer.com](mailto:greg@rouzer.com).



## FORTE-DUCT CELLULAR CORE CONDUIT & DUCT

The Forte-Duct conduit by Cantex is 25-30% lighter than traditional Schedule 40. It also costs less and it meets the UL 651 Specifications. What more could you ask for when dealing with PVC. Forte-Duct is extremely popular with utilities. Initially Cantex could not make it fast enough and it is now available for the electrical construction trade. This product will reduce installation costs and uses standard CANTEX schedule 40 fittings. Try it! [Read more...](#)



## A NEW 6 TON CRIMPER

6 Tons of POWER in the Palm of Your Hand! The EK628 from Greenlee represents a LEAP forward for battery powered 6-ton crimping tools. Rather than weighing 8-10 pounds, it weighs only 5 1/2 pounds. It is even lighter than most manual crimping tools. And rather than having a pistol style, it's small enough and light enough to be a straight tool. The flip open crimping head has been replaced by crimping jaws that open wide enough to easily fit around connectors. Its straight design and slim profile are like an extension of your arm and won't require extra open space in a panel to get on a connector. And with all these advantages the EK628 is UL and cUL classified with 7 popular brands of code color-coded lugs and splices. Did I mention that the price of this tool is SIGNIFICANTLY less than those other types! [Check it out!](#)



## CABLE PROTECTION

Avoid costly electrical accidents, and/or downtime is critical to all business. It is LAW that any temporary wiring is protected from foot traffic or vehicle traffic. The legal fines and liability suits have and are significant. Make sure you are best prepared to protect your extension cords, power cords, data cabling and hoses with the complete line of TRC Yellow and Black Jacket modular raceways.



## A BETTER WAY OF CONTROLLING TIME

The new DZS400A has a Portable Memory Module(MM) which can be programmed using a computer and optional Memory Module Programmer(MMP). It can also be programmed using the keypad on the unit or from your desktop. Contractors speed up service calls and take more control of each installed application. Multiple sites on the jobsite can be quickly updated with the same information. The DZS400A has had a tremendous response from contractors and engineers alike. Quick, Easy, Reliable, TORK! [Read More](#)



## 1 GANG ADJUSTABLE MUD RING


The 1G-4-AMR is a recent addition added to the AFC line offering devices to be leveled with the finished wall during trim-out. It expands from 5/8" to 1". This headache reducing tool works with 4" steel square boxes and is made of .062 thick galvanized steel




## BRIDGEPORT PURCHASE REGAL NAME

Bridgeport Fittings, Inc., announced July 31, 2006 the purchase of certain assets of Regal Manufacturing, a supplier of electrical cable and conduit fittings, based in City of Industry, California. The purchase, for an undisclosed amount, includes the Regal Manufacturing name, all rights to the use of the Regal name, drawings, trade marks, part numbers, third party listings, domain names, and tools and dies associated with the manufacture of Regal products. By using Bridgeport you will now get all of the benefits of BP with the great reputation Regal Fittings had in our market.



 If you have additional interest in any of the menu items in this edition of "morning meeting", please visit [www.rouzer.com](http://www.rouzer.com) and look for the coffee cup. The cup will take you to additional links for more information covered in this menu. Or, contact your sales representative and ask them for assistance. Toll Free 800-444-9011

 I appreciate your time and please keep an eye out for the next "morning meeting.." If you have any questions or comments about "morning meeting" contact Greg Elstad.